## ROMAN W. BULKIEWICZ III

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#### **ACCOMPLISHED TECHNOLOGY EXECUTIVE**

- Highly motivated and experienced subject matter expert and executive leader with extensive experience in IT operations and information security in large organizations. Career history includes leadership roles in the nutraceuticals, medical devices, consumer products, manufacturing, technology, and professional services industries. Veteran of the United States Marine Corps.
- Offers a reputation as a technical leader capable of resolving inefficiencies, turning around underperforming teams and departments, and positioning companies to scale for growth. History of proven results with Humann, Giddy Holdings, Fox Commercial Services, Itexico, Nutrabolt (C4 energy drinks), and CHI Overhead Doors.
- An effective subject matter expert, capable of transforming business needs into technological solutions, adding value through the focused application of suitable technology while engaging in large-scale project management. A proven history of bridging the gap between business and technical stakeholders while driving innovation in business intelligence and analytics. Skills include data, reporting, ERP, infrastructure, e-Commerce, and leadership.
- Offers a proven history of building and motivating teams of top performers while fostering strong relationships with colleagues and strategic partners.

## AREAS OF EXPERTISE

- Team Leadership
- Trusted Advisor to Leadership
- Recruiting / Screening / Hiring
- IT Infrastructure Deployment
- Cross-Functional Collaboration
- Strategic Roadmaps
- Project Management
- E-Commerce
- Information Security

- Regulatory Compliance
- FRP
- Business Process Transformation
- Driving ROI and Value
- Application Development
- Cloud Architecture
- Technology Procurement
- Agile Methodologies

## SELECTED CAREER ACHIEVEMENTS

- **HUMANN.** Directs all facets of information technology, supervising multiple teams. Fosters data-driven decision-making by managing a portfolio of business intelligence applications that include Snowflake, Qlik, and Tableau while building modern data models. Brings vast experience to build complete systems that deliver ROI on all software and from vendors. Reduced the budget by more than \$1.5M dollars by eliminating reliance on outsourced developers and hiring an internal team in under 30 days.
- GIDDY HOLDINGS INC. Established and supervised the development and business intelligence teams from the ground up
  while running building marketing systems, including Salesforce CRM, Salesforce Marketing Cloud and Interaction studio.
  Instrumental in building and deploying the world's largest sexual health site in 30 days.
- **FOX COMMERCIAL SERVICES.** Improved reliability and performance by migrating applications from on-premise systems to cloud architecture, including NetSuite, Power BI, Office 365 as well as Microsoft Azure.
- ITEXICO. Worked with the team to define and implement ISO 27001 standards to safeguard mission-critical and confidential systems and information.
- **NUTRABOLT.** Implemented information security and privacy programs to protect systems across multiple countries. Built BI Team and systems. Managed the BI Team to secure the CEO Award for 2018.
- **CHI OVERHEAD DOORS.** Oversaw the design and architecture of a custom CRM, Sales and manufacturing solution capable of handling over 8000 internal and external users.

## PROFESSIONAL EXPERIENCE

HUMANN, Austin, TX (2022 TO Present)

Chief Information Officer

Leads vision, strategy, and execution for all facets of information technology for this producer of superfoods that include SuperBeets, the top-ranked beet brand in the nation. Supervises teams of direct reports engaged in ERP, infrastructure, e-Commerce systems, and data governance and reporting. Valued as a top contributor capable of coordinating systems to deliver value.

- Serves as the architect of strategic roadmaps to meet goals in IT operations, budget administration, planning, and project management.
- Continually supports and improves cloud architecture and applications that include AWS and Microsoft Azure.
- Enables data-driven decision-making by managing a portfolio of business intelligence applications that include Snowflake,
   Qlik, and Tableau.
- Drives online sales by managing e-Commerce platforms that include Shopify and custom call center solutions.
- Delivered up to 20% YOY gains in revenue in the subscription platform through the management of KPIs and system enhancements.

#### **GIDDY HOLDINGS INC., AUSTIN, TX**

(2020 to 2022)

Chief Technology Officer

Pioneered the launch and management of the development and business intelligence teams from the ground up for this medical device manufacturer. Designed and developed a comprehensive framework for business intelligence reporting to provide key insights to executive leadership.

- Captured improved efficiency and productivity by automating project resources, billing, and procurement.
- Established the Development team, designed and built the Salesforce platform, and established a BI and data warehouse to bring insights to the business.
- Achieved daily average sales of more than \$26,000 from a combination of subscription and non-subscription sales.
- Developed a variety of articles that reached over 9000 unique visitors with an average of 24 minutes spent on the site.

#### FOX COMMERCIAL SERVICES, AUSTIN, TX

(2020)

Head of Information Technology

Recruited to design, develop and integrate NetSuite across all facets of operations at this major commercial HVAC, electrical, and plumbing contractor. Oversaw field service integrations with over 100 technicians.

- Improved reliability and performance by migrating applications from on-premise systems to cloud architecture on Microsoft Azure.
- Developed the foundation to support business intelligence reporting. Built out BI reporting, the data warehouse, and cloud infrastructure.
- Modernized legacy systems by migrating to cloud infrastructure.
- Automated procurement, billing, and project resources to improve efficiency and profitability.

ITEXICO, Austin, TX (2019 to 2020)

Senior Enterprise Architect (Consulting Role)

Orchestrated and executed projects for government and enterprise clients served by this nearshore development company. Engaged with key client stakeholders to gather requirements and build technical specifications to guide development efforts in an Agile environment.

 Partnered with the team to define and implement ISO 27001 standards to safeguard mission-critical and confidential systems and information, both within the company and across customer environments.

**NUTRABOLT, Austin, TX** (2017 TO 2019)

Vice President of Information Technology

Recognized for establishing a world-class Business Intelligence and Information Technology Team at this health and wellness company (Cellucor) that produces sports nutrition products like C4 Energy Drinks and has Kevin Hart as an investor. Continually improved operations through business process re-engineering and process automation. Served as a member of the senior leadership team.

Innovated and executed information security and privacy programs to protect systems across multiple countries. Established policies to ensure compliance with GDPR and manage third party risk in vendor relationships.

- Developed IT and BI reports providing insight into all areas of company operations.
- Achieved over \$1M in savings while supporting more than 100 new employees.
- Contributed additional service as the Chair of the IT Steering Committee and as a member of the Compliance, Security, and Privacy Committees.
- Managed the BI Team to achieve recognition with the CEO Award for 2018.

### CHI OVERHEAD DOORS, ARTHUR, IL

(2008 TO 2016)

Vice President of Information Technology

Joined the senior management team and given an ownership stake in the third-largest manufacturer of garage doors in the world. Scope of accountability included management of the IT department, including teams engaged in development and infrastructure services. Recruited by the VC firm to convert a legacy FoxPro system into a modern .NET application and lead modernization initiatives across all areas of the business.

- Leveraged the use of internal and nearshore teams to drive custom software development in a .NET web and Windowsbased application platform.
- Spearheaded the design and architecture of an ERP, manufacturing, and quoting solution capable of handling over 8000 internal and external users. The software won awards for three consecutive years.
- Innovated an enterprise system bus architecture to coordinate the flow of data in real time across multiple platforms and technologies.
- Created a program for the dealer network that drove traffic to more than 400 dealer websites and doubled traffic to the main company page within a year. The program was integrated into the company's order system and engineering.
- Designed a cloud-based mobile app with a visualization tool that helped customers to see how the garage door would look installed in their homes and allowed ordering through the custom .NET platform.

## EARLY CAREER

Global Director of Information Technology, Knight Industries LLC, Northfield, IL Director of Information Technology / General Manager, Execuspace Office Center Inc., Northfield, IL President, Tech Head Computers, Twin Lakes, WI Director of Information Technology, Illinois Telecommunications, Des Plaines, IL Production Supervisor, O'Hare Metal Products, Elk Grove Village, IL IT Manager, Acorn Tool and Manufacturing, Elk Grove Village, IL

## MILITARY SERVICE

Crew Leader – Airfield Crash Crew, United States Marine Corps, Okinawa, Japan

# EDUCATION & PROFESSIONAL CERTIFICATIONS / DEVELOPMENT

COLLEGE OF DUPAGE

Associate's Degree in Psychology

Certified Six Sigma Green Belt – Villanova University Certified Information Systems Security Professional (CISSP) – ISC2 **Certified Information Privacy Manager (CIPM)** Certified Information Privacy Professional/Europe (CIPP/E) - IAPP

**CompTIA Security+ Certification** 

InfraGard Member, Facilitating Classified Briefings on Counterterrorism and State-sponsored Activities

Microsoft Certified Solutions Associate (MCSA)

Cisco Certified Network Associate (CCNA)

**Amazon Solutions Architect Associate** 

International Webmaster Certification – WICO

Wonderware Administrator – Invensys

**Ken Blanchard Situational Leadership** Change Management - John P. Kotter **Discovery Insights** Essentials of Leadership – Carol Keller Group Leadership & Coaching - Carol Keller Group

# PRESENTATIONS AND PUBLIC SPEAKING

Speaker, "IT as a Business Partner", IEEE Society
Speaker, "Internet Security", Crime Line (Nationally Syndicated Radio Program)
"E-Commerce versus Brick & Mortar", WISN-TV
Guest, Dissecting Popular IT Nerds Podcast

## **VOLUNTEER ROLES**

Captain with the Patriot Guards, an organization that handles military funerals and supports the fallen Habitat For Humanity – Home Building